

Biographical Note



Joseph A. DeFeo



Dr. Joseph A. DeFeo

Chairman and CEO of Juran, is recognized as one of the world's leading experts on transformational change and breakthrough quality management.

For 28 years, Dr. DeFeo has worked as a trusted adviser helping business leaders increase sales, reduce costs and improve its customer experience through the deployment of performance excellence programs. These include Business Process Quality Management, Lean, Six Sigma, Strategy Deployment and Change Management.

Dr. DeFeo has ushered the Juran Institute into Juran to support a new age of business improvement by successfully building on universal principles pioneered by Dr. Joseph Juran nearly 60 years ago and infusing current thinking and strategies around performance excellence and transformational change.

Dr. DeFeo has written numerous popular texts. To name a few, the most recent being the 7th Edition of Juran's Quality Handbook, The Complete Guide to Performance Excellence; the "go to" resource for quality management and performance improvement leaders, co-authored with Dr. Joseph M. Juran. Secondly, Juran's Quality Essentials for Leaders, provides a concise message delivered for leaders to teach them how to embrace quality, not fight it, to be a globally competitive enterprise. Lastly, Six Sigma Breakthrough and Beyond which Joe co-authored with his late mentor, Dr. William Barnard.

DeFeo's belief that a relentless customer focus and integrity drives business results was recently noted by Steve Denning of Forbes.com. "By re-focusing primary attention on the customer and on exceeding the customer's expectations, the Juran Quality Handbook has done quality management a great service."

A frequent motivational guest speaker at international conferences, Dr. DeFeo has presented in over 30 countries.